



DEPARTMENT OF THE AIR FORCE
AIR FORCE INSTALLATION CONTRACTING AGENCY

21 August 2015
15-ITCC-034

MEMORANDUM FOR RECORD

FROM: 771 ESS/EGI
501 E. Moore Dr., Bldg 884
Maxwell AFB, Gunter Annex AL 36114

SUBJECT: DPI Product Selection Cycle 2015 Notification of Award

1. The 771st Enterprise Sourcing Squadron, Information Technology Flight convened an evaluation team in support of the Air Force Information Technology Commodity Council (ITCC) on 16 July 2015 to review the product proposals from the six awarded Digital Printing and Imaging (DPI) BPA holders for the Product Selection Cycle 2015 (PSC2015). PSC2015 includes both single-function devices (SFD) as well as multi-function devices (MFD).
2. All DPI BPA holders were solicited for pricing in each SFD and MFD product category. Single-function printer (SFP) product categories were evaluated with a single product selected IAW the DPI RFQ evaluation criteria and no further documentation is required. Multi-function printer (MFP) and scanner product categories are only evaluated for technical compliance; thus, it requires the purchasing contracting officer or buyer to document the evaluation rationale for selecting a specific MFP or scanner product.
 - a. The SFP products have been competed with a selection made in accordance with FAR Part 8.405-3(c)(2) procedures and the requirements of FAR 8.404(d) and 8.405-4 have been met for each of the categories. The selected SFP products have been made available for purchase via AFWay without further competition and this memo can be used to support acquisition contract files.
 - b. Pricing received for the MFP and scanner products was also competitively solicited in accordance with FAR 8.405-3 (c)(2) and 8.405-4. The resultant pricing is posted to AFWay for use by the contracting officer or buyer in making a best value decision for the purchase of an MFP or scanner.
 - c. The Total Cost Ownership (TCO) values (cost per page found in the AFWay catalog) may be used to better determine the overall expected lifecycle costs for the SFPs and MFPs. In order to determine a specific TCO over the lifecycle, multiply the per page TCO value by the number of pages expected to be printed. Then compare the respective product TCO values to make a selection.
 - d. A supplemental request for quote (RFQ) may not required for the purchase of an MFP or scanner product; the contracting officer can use the information contained in the

AFWay catalog (price and TCO) as well as user requirements to document the rationale for selecting the specific product.

3. DPI PSC2015 SFP purchase pricing includes the device price, shipping, and warranty. Pricing for applicable upgrade options are available on AFWay. The following table provides the SFD products:

Printer Category	Vendor	Printer Model	CONUS Price	OCONUS Price
BW Office 110V SFP	Coast to Coast	HP LaserJet Enterprise P3015dn	\$573.85	\$720.45
BW Office 220V SFP	Coast to Coast	HP LaserJet Enterprise P3015dn	N/A	\$772.33
BW Mid-Tier 110V SFP	Hewlett-Packard	HP LaserJet Enterprise P3015dn	\$542.00	\$642.00
BW Mid-Tier 220V SFP	Hewlett-Packard	HP LaserJet Enterprise P3015dn	\$542.00	\$642.00
BW Performance 110V SFP	Hewlett-Packard	HP LaserJet Enterprise M605dn	\$947.00	\$1,197.00
BW Performance 220V SFP	Hewlett-Packard	HP LaserJet Enterprise M605dn	\$947.00	\$1,197.00
Color Office 110V SFP	Coast to Coast	HP Color LaserJet Enterprise M553dn	\$683.40	\$878.98
Color Office 220V SFP	Coast to Coast	HP Color LaserJet Enterprise M553dn	N/A	\$982.75
Color Mid-Tier 110V SFP	Hewlett-Packard	HP Color LaserJet Enterprise M553dn	\$650.00	\$750.00
Color Mid-Tier 220V SFP	Hewlett-Packard	HP Color LaserJet Enterprise M553dn	\$650.00	\$750.00
Color Performance 110V SFP	Hewlett-Packard	HP Color LaserJet Enterprise M651dn	\$1,324.00	\$1,674.00
Color Performance 220V SFP	Hewlett-Packard	HP Color LaserJet Enterprise M651dn	\$1,324.00	\$1,674.00
Color 11x17 110V SFP	NCS Technologies	Lexmark C950de LV	\$3,387.08	\$4,046.93
Color 11x17 220V SFP	Hewlett-Packard	HP Color LaserJet Enterprise M855xh	\$3,544.00	\$3,891.00

4. DPI PSC2015 MFP pricing includes device price, shipping, and warranty. Pricing for applicable upgrade options are available on AFWay. The following table provides the MFP products:

MFP Category	Vendor	Model	CONUS Price	OCONUS Price
BW Office 110VMFP	Coast to Coast	Lexmark MX810de	\$3,547.07	\$3,984.99
	Hewlett-Packard	HP LaserJet Enterprise M525f MFP	\$2,098.00	\$2,459.00
	HMS Technologies	Xerox WorkCentre 3655/YXM	\$2,625.61	\$3,413.29
	Intelligent Decisions	Xerox WorkCentre 3655/YXM	\$2,038.29	\$3,165.23
	Lexmark	Lexmark MX811dtfe TAA LV CAC Enabled	\$4,900.00	\$5,700.00
	NCS Technologies	Lexmark MX611de	\$1,287.02	\$1,520.15
BW Office 220V MFP	Coast to Coast	Lexmark MX810de	N/A	\$4,859.64
	Hewlett-Packard	HP LaserJet Enterprise M525f MFP	\$2,098.00	\$2,459.00
	HMS Technologies	Lexmark MX511de	N/A	\$3,322.87
	Intelligent Decisions	Lexmark MX511de	\$2,152.21	\$2,400.24
	Lexmark	Lexmark MX811dtfe TAA HV CAC Enabled	\$5,300.00	\$6,100.00
	NCS Technologies	Lexmark MX611de	N/A	\$1,484.58

MFP Category	Vendor	Model	CONUS Price	OCONUS Price
BW Performance 110V MFP	Coast to Coast	HP LaserJet Enterprise Flow M630z MFP	\$4,702.56	\$6,151.11
	NCS Technologies	Lexmark MX810dtfe	\$3,425.20	\$4,285.81
BW Performance 220V MFP	Coast to Coast	Lexmark MX811de	N/A	\$5,538.22
	HMS Technologies	Lexmark MX710de	N/A	\$6,274.27
	Intelligent Decisions	Lexmark MX710de	\$3,915.73	\$4,163.75
	NCS Technologies	Lexmark MX810dtfe	N/A	\$4,282.77
BW 11x17 110V MFP	Coast to Coast	HP LaserJet Enterprise M725z MFP	\$6,389.41	\$7,354.00
	Hewlett-Packard	HP LaserJet Enterprise M725z MFP	\$6,052.00	\$6,416.00
	HMS Technologies	Lexmark MX910de	\$10,508.97	\$13,661.66
	Intelligent Decisions	Lexmark MX910de	\$9,865.21	\$10,100.86
	Lexmark	Lexmark MX912dxe TAA LV CAC Enabled	\$13,500.00	\$15,000.00
	NCS Technologies	Lexmark MX911dte	\$12,405.31	\$13,276.81
BW 11x17 220V MFP	Coast to Coast	HP LaserJet Enterprise M725z MFP	N/A	\$7,457.77
	Hewlett-Packard	HP LaserJet Enterprise M725z MFP	\$6,052.00	\$6,416.00
	HMS Technologies	Lexmark MX910de	N/A	\$18,001.23
	Intelligent Decisions	Lexmark MX910de	\$11,050.39	\$11,298.41
	Lexmark	Lexmark MX912dxe TAA HV CAC Enabled	\$14,500.00	\$16,500.00
	NCS Technologies	Lexmark MX911dte	N/A	\$13,401.16
Color Office 110V MFP	Coast to Coast	HP Officejet Enterprise Color Flow MFP X585z	\$2,368.37	\$2,649.26
	Hewlett-Packard	HP Color LaserJet Enterprise M575f MFP	\$2,587.00	\$2,910.00
	HMS Technologies	Xerox WorkCentre 6655/YXM	\$3,996.83	\$5,195.88
	Intelligent Decisions	Xerox WorkCentre 6655/YXM	\$3,245.14	\$3,785.89
	Lexmark	Lexmark CX510de TAA Sch 70 LV (IT) with CAC	\$2,000.00	\$2,450.00
	NCS Technologies	Lexmark X748de	\$2,037.53	\$2,451.50
Color Office 220V MFP	Coast to Coast	HP Officejet Enterprise Color Flow MFP X585z	N/A	\$2,768.82
	Hewlett-Packard	HP Color LaserJet Enterprise M575f MFP	\$2,587.00	\$2,910.00
	HMS Technologies	Lexmark CX510de	N/A	\$4,037.49
	Intelligent Decisions	Lexmark CX510de	\$2,457.09	\$2,705.09
	Lexmark	Lexmark CX510de TAA Sch 70 HV (IT) with CAC	\$2,150.00	\$2,600.00
	NCS Technologies	Lexmark X748de	N/A	\$2,483.73

MFP Category	Vendor	Model	CONUS Price	OCONUS Price
Color Performance 110V MFP	Coast to Coast	HP Color LaserJet Enterprise Flow M680z MFP	\$4,894.89	\$5,553.53
	Hewlett-Packard	HP Color LaserJet Enterprise Flow M680z MFP	\$4,615.00	\$4,921.00
	HMS Technologies	Lexmark X792dte	\$7,610.73	\$9,893.95
	Intelligent Decisions	Lexmark X792de	\$4,760.94	\$4,995.59
	Lexmark	Lexmark X792de MFP LV (TAA) CAC Enabled	\$15,034.15	\$15,934.15
	NCS Technologies	Lexmark X792dte	\$4,773.54	\$5,623.26
Color Performance 220V MFP	Coast to Coast	HP Color LaserJet Enterprise Flow M680z MFP	N/A	\$5,657.30
	Hewlett-Packard	HP Color LaserJet Enterprise Flow M680z MFP	\$4,615.00	\$4,921.00
	HMS Technologies	Lexmark X792dte	N/A	\$7,534.42
	Intelligent Decisions	Lexmark X792de	\$5,528.57	\$5,776.59
	Lexmark	Lexmark X792de MFP HV (TAA) CAC Enabled	\$15,412.15	\$16,312.15
	NCS Technologies	Lexmark X792dte	N/A	\$5,461.89
Color 11X17 110V MFP	Coast to Coast	HP Color LaserJet Enterprise M775z MFP	\$5,154.77	\$5,978.80
	Hewlett-Packard	HP Color LaserJet Enterprise M775z MFP	\$4,909.00	\$5,411.00
	HMS Technologies	Lexmark x952dte	\$15,170.99	\$19,722.29
	Intelligent Decisions	Ricoh MP C2003G	\$6,978.42	N/A
	Lexmark	Lexmark X954dhe MFP LV (TAA) CAC Enabled	\$13,500.00	\$15,000.00
	NCS Technologies	Lexmark X950de	\$10,058.96	\$10,930.26
Color 11X17 220V MFP	Coast to Coast	HP Color LaserJet Enterprise M775z MFP	N/A	\$6,081.48
	Hewlett-Packard	HP Color LaserJet Enterprise M775z MFP	\$4,909.00	\$5,411.00
	HMS Technologies	Lexmark x952dte	N/A	\$25,528.50
	Intelligent Decisions	Lexmark X950de	\$11,970.68	\$12,218.70
	Lexmark	Lexmark X954dhe MFP HV (TAA) CAC Enabled	\$14,500.00	\$16,000.00
	NCS Technologies	Lexmark X950de	N/A	\$11,357.01

5. DPI PSC2015 Scanner pricing includes device price, shipping, and warranty. Pricing for applicable upgrade options are available on AFWay. The following table provides the Scanner products:

Category	Vendor	Model	CONUS Price	OCONUS Price
Color USB Flatbed ADF Scanner 110V	Coast to Coast	Canon DRC225 w/FB101 attachment	\$644.00	\$667.87
	Hewlett-Packard	HP Scanjet Enterprise Flow 7500 Flatbed Scanner	\$1,130.00	\$1,428.00
	Intelligent Decisions	Kodak Alaris 1150 Sheet Scanner w/ optional Flatbed attachment	\$691.85	\$936.06
Color USB Flatbed ADF Scanner 220V	Coast to Coast	Canon DRC225 w/FB101 attachment	N/A	\$667.87
	Hewlett-Packard	HP Scanjet Enterprise Flow 7500 Flatbed Scanner	\$1,144.00	\$1,442.00
	Intelligent Decisions	Kodak Alaris 1150 Sheet Scanner w/ optional Flatbed attachment	\$728.18	\$985.21
Color AFIN Document Scanner 110V	Coast to Coast	HP Digital Sender Flow 8500 fn1 Document Capture Workstation	\$3,489.26	\$3,951.59
Color AFIN Document Scanner 220V	Coast to Coast	HP Digital Sender Flow 8500 fn1 Document Capture Workstation	N/A	\$3,967.32

6. Products are posted to AFWay and made available for ordering. DPI PSC2015 orders will be processed through your normal AFWay approval process. Once the AFWay order is approved it will be released to the vendor for execution and delivery.
7. Due to acquisition regulations, the DPI PSC2015 evaluation and decision documentation as well as unsuccessful proposals will not be made available; however, this document can be used to substantiate that a competitive acquisition occurred. If you require further documentation, AFMAN 33-153 stipulates the requirement for purchasing IT products via AFWay and may be used to supplement your file.
8. If you have any questions or comments, please contact the IT Contracting Flight via email: IT.Contracting.Flight@us.af.mil.

SONYA SMITH
ITCC Contracting Officer